

1 Key details

Company		Website	
Company registration number			
Main activity		Founded	
Head office address		Contact name and number	

2 Key financials (last financial year ends)

	2017	2016	2015	2014
Trading weeks				
Revenue UK (£'000)				
Revenue International (£'000)				
Gross profit				
Operating profit (£'000)				
Adjusted operating profit (excl. directors remuneration/exceptional items – please explain below)				
Number of employees				
Directors (add no. if too many)				
Shareholders (add no. if too many)				

3 Notes

Criteria	Tech companies are, of course, noted for their technological achievements, but the tech company of the year will have harnessed those achievements and produced sound commercial and financial success. The tech company of the year will be a fully accountable, well-managed business that has already gained recognition from analysts and investors, but will also have outstanding long-term growth potential, with a sound strategy in place to ensure successful delivery of its commercial advantages and build shareholder value.
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We will judge nominations based on your answers to the following questions: (please answer with max 1,000 characters including spaces per box)

About your business – What does your business do? When was it established? How did you get to where you are today? What are the professional experiences of the management team prior to their coming together? How well do they feel this particular blend of experiences suits a business in your current position and how have you gone about creating a dynamic that gets the best out of them both as individuals and a collective? What are your business objectives? Have you received any significant forms of funding? (If so, from which sources?)

Max: 1,000 characters per response, including spaces

Your strategic plans – Have you got a robust, exciting vision for the future? And what is that vision for the future of the company? Do you feel that the current management and growth strategy are capable of making this vision a reality and do you have the necessary financial arrangements in place to facilitate this? Explain what innovative thinking you are implementing into your plans that is disrupting the market.

Max: 1,000 characters per response, including spaces

Management team drive and engaging staff – How does the management team inspire the staff? What procedures are in place to incentivise the staff? What or who makes the business so driven for success?

Max: 1,000 characters per response, including spaces

Comparable to your peers – What are your peers doing? How do you compare? How would you assess the strength of your business in the marketplace compared to your main competitors? What would you attribute this to and how do you intend to advance your position going forward?

Max: 1,000 characters per response, including spaces

Why tech company of the Year for 2018 – Explain how you exhibit the broad range of criteria for all other categories. How have you gone from good to great? What has the business done to be worthy of the accolade specifically in 2017/2018?

Max: 1,000 characters per response, including spaces

Any additional comments?

Max: 1,000 characters per response, including spaces

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Please send this submission to:
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