

voting panel



JASS SARAI
PwC (VOTING PANEL CHAIRMAN)

Jass is PwC's UK Technology Leader. In this role, Jass leads the services PwC provides to its clients within the sector, ensuring that PwC offers insight, analysis and value, and helping clients develop and implement strategies. Jass has worked in the sector for over 15 years, during which he has been based in Boston and London. He has significant experience with high growth companies, SEC and UK Listings, and the issues facing companies as they grow rapidly in a market dominated by change.



ROSH WIJAYARATHNA
SILICON VALLEY BANK

Rosh leads Silicon Valley Bank's Corporate Banking team in the UK, focusing on providing support and financing for technology and innovation businesses predominantly in the public markets.

With 15 years of financial services experience (including Barclaycard and Barclays Corporate and Investment Bank TMT team), Rosh has worked across a broad spectrum of growth and technology businesses including many high profile acquisition financings, LBOs, IPOs and public to privates. Since joining SVB in 2014, Rosh has built a team devoted to later stage businesses and has since supported a number of key clients with debt and global treasury solutions including The Hut Group, Mimecast, Learning Technologies Group plc, CentralNic Group plc and Idox plc.

Rosh has a BSc in Accounting and Finance from the University of Southampton and is a Chartered Marketer.

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HAZIEL BAMBERGER
ROTHSCHILD & CO

Haziel is an Assistant Director (VP) at Rothschild & Co, focused on the technology sector.

He has been with Rothschild for seven years of which half in London and half in Tel Aviv. Haziel gained extensive experience in the UK/Europe and Israel across all types of transactions including acquisitions, disposals, public and private M&A, IPOs and debt advisory mandates.

Haziel has a Master's in Financial Economics (Cum Laude) from the Hebrew University of Jerusalem.



SAM BROOKS
HIGHLAND EUROPE

Sam is a co-founder and Partner of Highland Europe, focusing on investments in growth-stage internet and software businesses. Sam represents Highland Europe on the Boards of adjust, Brandwatch, Matchesfashion.com, Outfittery, Condeco and Maropost and is involved in investments in GetYourGuide.com, ContentSquare, StarLeaf and NewVoiceMedia.

Before joining Highland, Sam was a Vice President at Insight Venture Partners in New York, where he spent over six years investing in expansion-stage software and internet-enabled businesses.

Sam holds a Dip. in Computer Science from the University of Cambridge and an A.B. in Visual and Environmental Studies from Harvard University.



HARRY CHATHLI
LUTHER PENDRAGON

Harry is a financial PR and media strategist. Over the past 15 years, he has designed and implemented successful communications campaigns to raise the profile of public and private companies in a variety of sectors, with a particular strength in technology-led businesses. Harry has been the key PR adviser in over 30 IPOs on the London Stock Exchange (Main Market and AIM), NASDAQ and other global bourses, as well as in other transactions and corporate events such as M&A, MBOs, crisis communications, boardroom disputes and shareholder activism. Harry's strength in PR strategy is built on his previous experience as a management consultant advising foreign Governments on their economic reform programmes.



IAN CLUETT
WILLIAMS F1

Ian is a graduate of Mechanical Engineering from the University of Bath and has an MBA from the University of Warwick. He has held several roles since joining Williams Advanced Engineering in 2012 and is currently Head of Programmes and Commercial. Prior to joining Williams, Ian worked for Ricardo managing projects in a variety of technology areas including hybrid and electric vehicles, battery packs, battery management systems, and vehicle and powertrain electronics in many regions including Europe, China, South Korea and India. He joined Ricardo from Motorola, where he held a variety of commercial, project and strategy positions within the automotive electronics business.

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FRASER ELMS
HERALD INVESTMENT MANAGEMENT

Fraser has nearly 18 years' experience in investing in technology companies, the last 15 years of which have been with Herald Investment Management – a specialist TMT investment manager. He has lead responsibility for the Herald portfolios' Asian exposure. He also has analytical responsibility for the semiconductor industry. Immediately prior to joining Herald, Fraser was a technology analyst with Dresdner Kleinwort Benson, where he covered the European technology sector. He also spent three years at Prudential as a UK unit trust fund manager. Fraser has a degree in Economics from Lancaster University, an MSc in Investment Analysis from the University of Stirling and is an Associate of the CFA Society of the UK.



ARUN GEORGE
TECHNOLOGY ANALYST

Arun has over 13 years' experience covering the technology sector. During this time, he has worked with technology start-ups and as an equity analyst in investment banks and independent research firms. He was formerly a Technology Analyst for Canaccord Genuity, Altium Securities, Espirito Santo Investment Bank, Noble Group and Clear Capital. He has a dual Master's in Financial Engineering and Industrial and Operations Engineering from the University of Michigan. He obtained his Bachelor's in Mechanical Engineering from the Indian Institute of Technology, Bombay. He is also a CFA charterholder.



CHRIS GODSMARK
OAKLEY ADVISORY

Chris co-founded Oakley Advisory, formerly Oakley Capital Corporate Finance, in 2007. He specialises in mid-market TMT deals, including everything from mergers and acquisitions through to fundraisings and public markets deals including IPOs and take-privates. Oakley has completed around 100 corporate finance deals since formation and its average deal size is typically between £50m and £300m. Chris previously worked at Investec Investment Banking for ten years as Head of Telecoms Media and Technology in the Corporate Finance team, where he led numerous M&A deals and IPOs, and, prior to this, as Head of Telecoms Equity Research. Prior to this, Chris had a ten-year career as a financial journalist, starting with the BBC as a trainee journalist and moving to a variety of business reporting roles there before spending two years as Business Correspondent at The Independent. Chris has a MA in History from Selwyn College, University of Cambridge.



COLIN HANNA
BALDERTON CAPITAL

Prior to joining Balderton Capital, Colin worked at SoundCloud in Berlin where he led Emerging Market Growth and worked as a Business Analyst. Prior to SoundCloud, he was at ProSiebenSat.1 building out its media for equity business in Asia and investing in its Berlin-based e-commerce incubator. Colin began his career with three years at Goldman Sachs in New York, where he worked on several Chinese internet IPOs, including Qunar (NASDAQ: QUNR), Vipshop (NASDAQ: VIPS) and Tarena (NASDAQ: TEDU).

Colin has a B.A. in Political Science from Princeton University, where he was also a captain of the men's swimming team. He has competed in the United States Swimming Olympic Trials and spent his childhood in Indonesia and Hong Kong.

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MAX HERRMANN
STIFEL

Max joined Stifel in September 2013 as Head of European Healthcare Equity Research. Prior to this, he was Chief Financial Officer of Silence Therapeutics plc. Max possesses more than 20 years of biotechnology and pharmaceutical industry experience, having held key management positions with leading development-stage companies, as well as establishing several highly rated equity research teams at a number of investment banks.

Max holds a BSc in Microbiology from the University of Kent and qualified as a Chartered Account with Arthur Andersen.



FATIMA IU
POLAR CAPITAL

Fatima is a Technology Fund Manager at Polar Capital, with a focus on European and US technology companies. Prior to joining Polar, she was an analyst at Citigroup Asset Management. Fatima has an MSc in Chemistry from the Imperial College of Science, Technology and Medicine, and is a CFA charterholder.



ERIC LAWSON-SMITH
ARMA PARTNERS

Eric leads Arma Partners' media practice and is one of the most experienced advisers to the media and internet sectors globally. Arma Partners is Europe's pre-eminent mid-market M&A advisory firm focused exclusively on communications, media and technology. The firm has completed 26 transactions with a total value of over \$10bn since January 2014. Eric's 27-year career has spanned both New York and London, during which he has advised on numerous high profile M&A transactions and private financings with a total value in excess of €15bn. His recent transactions at Arma have included strategic buyers such as leading Asian e-commerce group Rakuten, US internet giant ADL, as well as information groups Markit and Thomson Reuters. Prior to Arma, Eric was Managing Director and Head of European Internet/Digital Media at Jefferies; a founder and Managing Director of LongAcre Partners; a principal at Broadview; and Vice President at JPMorgan.



PAUL MCGLONE
ZEUS CAPITAL

Paul joined Zeus Capital in February 2016 as Business Development Director.

With over 12 years of business development and deal origination experience in professional services, Paul has previously held senior-level business development roles for leading national and regional law firms.

Paul works with the Zeus team and the wider business community to identify and help Zeus build relationships with a range of prospective owner-managed and corporate clients.

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FATI NARAGHI
NEWTON INVESTMENT MANAGEMENT

Fati is the Global Technology Analyst at Newton Investment Management, where she is responsible for close to £4bn of investments in the global technology sector.

Fati has spent her entire career in the technology sector. Prior to Newton, she was a founding partner of ACN & Co, a successful strategic advisory company. ACN's clients included leading global telecom companies in Europe and Asia. Before starting ACN, Fati was a senior systems engineer at AT&T Network Systems in the UK and AT&T Bell Labs in the US.

Fati has a DPhil from the Department of Engineering Science at the University of Oxford. She has done post-doctoral research in the Department of Computing at Imperial College, London. She was also a Visiting Fellow at MIT Sloan School of Management.



MILAN RADIA
2020 RE:THINK

Milan is a leading equity research analyst focusing on coverage of European data centres of operators, software vendors, payments processors and IT services providers. He has 24 years of equity market experience and has won a number of awards in recent years. In 2017, Milan was ranked the No.1 earnings estimator in the UK for his sector in the Thomson Reuters StarMine Awards. This followed No.1 StarMine rankings for Europe in 2010 and 2011 and a No.2 ranking in the UK in 2011. In 2015, Milan's team was ranked No.1 by corporate management teams for UK Small and Mid-cap Technology Research in the Extel Awards. Milan has also been techMARK Analyst of the Year and achieved top three institutional investor sector ranking for his coverage of the software and telecoms sectors. Milan started his career at Prudential Portfolio Managers where he was latterly a fund manager responsible for portfolios worth in excess of £350m.



IAN RESTALL
DESIGN PORTFOLIO

Throughout his career, Ian has been involved in the quoted growth companies sector. His early career was as a stockbroker, analyst, broadcaster and financial journalist in this area and, since founding The Design Portfolio Marketing Services in 1991, he has been active in helping many companies in this sector with their investor communication and corporate reporting requirements. Ian is also Chairman of Flathill Communications Group plc, President of The Design Portfolio Marketing Services Inc. and a member of the Investor Relations Society.



STEVE RIGBY
RIGBY GROUP PLC

Steve is Chief Operating Officer of the Rigby Group. He heads up the group's Real Estate and Financial Services divisions, and is also responsible for finance, M&A and the family office investment portfolio.

Steve sits on the Boards of Technology and Airport businesses and chairs the Boards of Rigby & Rigby, Rigby Technology Investments, Rigby Private Equity and Rigby Capital, the group's financial services business.

Steve has three children and splits his time between London and his home in the Midlands. He is a keen polo player.

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STEPHEN SHANLEY
KKR

Stephen joined KKR in 2014 as the first person dedicated to KKR's technology growth equity strategy. He is actively involved with KKR's investments in GetYourGuide, Darktrace, Ivalua, Trainline, Clicktale, Optimal+, Arago and Travelopia. Prior to joining KKR, Stephen was with Technology Crossover Ventures in Palo Alto, California and subsequently London. Prior to TCV, Stephen was with the TMT investment banking group of Needham & Company and started his career in the transaction services group of KPMG. He holds a B.S. and BSc from Santa Clara University and is a Certified Public Accountant.



MATTHEW SIEBERT
TOSCAFUND

Matt joined Tosca in 2008 and is responsible, amongst other things, for overseeing TMT investments in the UK mid-cap portfolio. He also runs the Tosca Micro Cap fund, which brings him into contact with a host of UK-listed tech names. Matt started his career with Hoare Govett's research team and covered sectors that included utilities, retail and e-commerce, and IT hardware. In 2005, he left to establish a data consultancy business which was then rolled into Toscafund three years later. His current role provides the perfect platform to spend time with both listed and privately-owned companies.



ANDREW SKINNER
BARCLAYS

Andrew is a Relationship Director in the Technology, Media and Telecoms team at Barclays. The team has been at the forefront of providing support, funding and specialist advice to technology and telecoms companies for over 15 years. Andrew has over 30 years' banking experience across a variety of roles and has a particular focus on managing relationships with some of the largest telecoms and technology companies in the industry.



NICK WEST
MISHCON DE REYA

Nick is the firm's Chief Strategy Officer and Director of MDR LAB, a programme for tech start-ups in the legal space.

Nick is one of the foremost experts in legal tech and the application of AI to the legal market, having spent the majority of his career working at the forefront of innovation in the legal industry. Formerly Managing Director of Axiom in the UK and Director of LexisNexis's UK legal business, Nick's expertise lies in the field of technology, knowledge and new business models in the legal sector. Nick began his career as a competition lawyer at Linklaters and then as a strategy consultant at McKinsey & Co.

Nick is a Visiting Professor at the University of Law, where he lectures on Law, Business and Technology and an adviser to BPP Law School on legal tech innovation.

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TOM WRENN
ECI PARTNERS

Tom is a Partner at leading Private Equity firm ECI and heads its tech sector team. Over its several decades of working with great management teams and founders, ECI has supported businesses across the technology sector – recent investments include IT Lab (IT Managed Services), Auction Technology Group (online marketplace), Wireless Logic (M2M platform), CliniSys (healthcare IT), Kelvin Hughes (marine navigation systems), XLN Telecom (B2B telecoms), Fourth (SaaS), Ascribe (healthcare IT) and CarTrawler (travel technology platform). ECI raised £500m, its tenth fund, in 2014, of which a substantial proportion will be invested in growth tech companies.