

voting panel



JASS SARAI
PWC [VOTING PANEL CHAIRMAN]

Jass is PwC's UK Technology Sector Leader. In this role, Jass leads the services PwC provides to its clients within the sector, ensuring that PwC offers insight, analysis and value, and helping clients develop and implement strategies. Jass has worked in the sector for over 15 years, during which he has been based in Boston and London. He has significant experience with high growth companies, SEC and UK Listings and the issues facing companies as they grow rapidly in a market dominated by change.



ANDREW BESWICK
CANACCORD GENUITY

Andrew is Specialist Technology Sales for Canaccord Genuity. He has worked in IB for 17 years and has specialised in the Technology sector for 15 years. Prior to Canaccord Genuity, he worked at Nomura, JPM, Deutsche Bank and Lehman Brothers. He was formerly ranked number one in Thomson Reuters Extel and the II surveys.

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HARRY CHATHLI
LUTHER PENDRAGON

Harry is a financial PR and media strategist. Over the past 15 years, he has designed and implemented successful communications campaigns to raise the profile of public and private companies in a variety of sectors, with a particular strength in technology-led businesses. Harry has been the key PR advisor in over 30 IPOs on the London Stock Exchange (Main Market and AIM), NASDAQ and other global bourses, as well as in other transactions and corporate events such as M&A, MBO, crisis communications, boardroom disputes and shareholder activism. Harry's strength in PR strategy is built on his previous experience as a management consultant advising foreign governments on their economic reform programmes.



RALPH CHOUFANI
ARMA PARTNERS

Ralph joined Arma Partners in 2010. He previously worked for five years as a Principal at EIT, the telecom PE vertical of Dubai Holding, with assets including Interoute (UK), Forthnet/Nova (Greece), GO (Malta), Tunisie Telecom (Tunisia) and du (UAE), amongst others. During his tenure at EIT, Ralph held an executive committee seat at GO Plc (the leading quad-play operator in Malta) and a board seat at BMIT Ltd (the dominant colocation provider for Europe's online gaming companies). Prior to EIT, Ralph co-founded and ran an entrepreneurial venture in the digital dynamic signage space which he successfully exited in 2005. Earlier in his career he was a management consultant with Accenture in the Communications & High Tech team, where he advised a variety of telecom operators across the Middle East.



ANDREW DARLEY
FINNCAP

Andrew heads up Tech sector research at finnCap, broker to ambitious companies and No. 1 advisor to the Tech sector since 2010 (Hemscott/ARL). A graduate of Trinity College, Cambridge, Andrew has researched Tech and Telecoms stocks for 14 years, accumulating numerous European and UK Starmine Awards for stock picking and earnings estimates precision since 2003, including three consecutive years (2010–2012) as a top ten stock picker across all UK stocks and sectors. He covers a broad range of both Official List and AIM technology-focused companies and prepares private companies for IPO.



FRASER ELMS
HERALD INVESTMENT MANAGEMENT

Fraser has nearly 17 years' experience of investing in technology companies, the last 14 years of which have been with Herald Investment Management – a specialist TMT investment manager. He has lead responsibility for the Herald portfolios' Asian exposure. He also has analytical responsibility for the semiconductor industry. Immediately prior to joining Herald, Fraser was a technology analyst with Dresdner Kleinwort Benson, where he covered the European Technology sector. He also spent three years at Prudential as a UK unit trust fund manager. Fraser has a degree in Economics from Lancaster University and an MSc in Investment Analysis from the University of Stirling and is an Associate of the CFA Society of the UK.

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ARUN GEORGE
CANACCORD GENUITY

Arun joined Canaccord Genuity in November 2013 as a technology analyst, having previously been part of the Institutional team at Edison. He has over eight years' experience covering the software, hardware and semiconductor industries. He was formerly a technology analyst for Altium Securities, Espirito Santo Investment Bank, Noble Group and Clear Capital. He has a dual Master's in Financial Engineering and Industrial & Operations Engineering from the University of Michigan. He obtained his Bachelors in Mechanical Engineering from the Indian Institute of Technology, Bombay. He is also a CFA charterholder.



STEFAN HAMILL
PEEL HUNT

Stefan is an analyst in the Healthcare and Life Sciences team at Peel Hunt, which has been ranked the No.1 Healthcare Team in the Thomson Reuters Extel survey for the last three years. He has over ten years of experience as an analyst, covering a variety of life science technology companies across the sector. Prior to Peel Hunt, he was one of the founders of independent research house Clear Capital (now part of Espirito Santo) and was formerly a strategy consultant after spending eight years in science. Stefan has a PhD in antibody engineering from the University of Cambridge and is a CFA charterholder.



FATIMA IU
POLAR CAPITAL TECHNOLOGY

Fatima joined Polar Capital in April 2006 after working as an analyst at Citigroup Asset Management for 18 months. She focuses on European technology stocks and has responsibility for coverage of the global alternative energy and medical technology subsectors. Fatima graduated from Imperial College of Science, Technology and Medicine in 2002 with a degree in Chemistry. She is a CFA charterholder.



JATISH PATEL
FIDELITY WORLDWIDE INVESTMENTS

Jatish joined Fidelity Worldwide Investments in July 2012, focusing on European small-cap technology stocks. He graduated with an MA in Economics from Queens' College, University of Cambridge in 2010.

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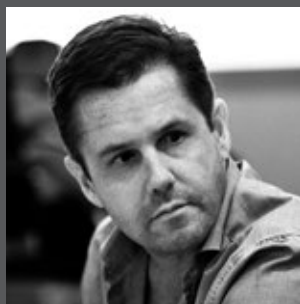
MILAN RADIA
JEFFERIES

Milan Radia joined Jefferies International in June 2006 and is a Managing Director with responsibility for coverage of European Data Centres, Software and IT services. He has 21 years of equity market experience and has won a number of awards in recent years, including twice being ranked the No. 1 earnings estimator in Europe for his sector in the Starmine awards, as well as the No. 2 earnings estimator in the UK. Milan was previously at Bridgewell Securities, during which time he was voted techMARK Analyst of the Year and achieved a top three Institutional Investor sector ranking. Prior to Bridgewell, Milan was a Director in the UBS technology equity research group and a senior member of the top-ranked software team. Milan started his career at Prudential Portfolio Managers where he was latterly a fund manager responsible for portfolios worth in excess of £350m. Milan graduated with a First Class MA in Economics from Selwyn College, Cambridge University.



IAN RESTALL
FLATHILL COMMUNICATIONS GROUP PLC

Throughout his career, Ian has been involved in the quoted growth companies sector. His early career was as a stockbroker, analyst, broadcaster and financial journalist in this area and, since founding The Design Portfolio Marketing Services in 1991, he has been active in helping many companies in this sector with their investor communication and corporate reporting requirements. Ian is also Chairman of Flathill Communications Group plc, President of The Design Portfolio Marketing Services Inc, and a member of the Investor Relations Society.



STEVE RIGBY
RIGBY GROUP

Steve is Chief Operating Officer for the Rigby Group. He joined the Group in 1989 and assisted in the creation of Byte Computer Superstore, where he operated as Managing Director from 1996–1998. This business was subsequently sold to Dixons Stores Group and integrated into the PC World brand. From 1998–2001, he managed and led the Group's distribution businesses, which doubled in size and tripled in profitability during this term. He later went on to transform SCC, the Group's IT services business, running the UK operations and latterly the Dutch, Italian, German and Spanish businesses. In 2006, Rigby & Rigby was launched and quickly became a top three developer of prime London residential property working in the super prime markets of Knightsbridge and Mayfair. Through recent years he has led a substantial change in the nature of the Group by selling a number of subsidiaries, acquiring a series of businesses and, most latterly, in November 2012, successfully selling the SDG division. Steve leads on all Rigby Group investments, finance and M&A activity.



MATT SIEBERT
TOSCAFUND

Matt joined Tosca in 2008 and is responsible, amongst other things, for overseeing TMT investments in the UK Mid Cap portfolio. He started his career with Hoare Govett's research team and covered sectors that included Utilities, Retail and E-commerce and, ultimately, IT Hardware. In 2005, he left to establish a data consultancy business which was then rolled into Toscafund three years later. His current role provides a perfect platform to meet with both listed and privately owned companies.

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ANDREW SKINNER
BARCLAYS

Andrew Skinner is a Relationship Director in the Technology, Media and Telecoms team at Barclays. The team has been at the forefront of providing support, funding and specialist advice for technology and telecoms companies for over ten years. Andrew has over 30 years' banking experience across a variety of roles and has a particular focus on managing relationships with some of the largest Telecoms and Technology companies in the industry.



IAN SPENCE
MEGABUYTE

Ian is the founder of Megabuyte and, in addition to running the business day to day, he has overall responsibility for software research. Ian is also a trusted advisor on corporate strategy to many of the UK's leading software and IT services companies, as well as to their investors.

Ian has been involved in researching and advising companies in the Technology sector for 20 years. He began his career as a reporter for the Investors Chronicle before quickly making the move into investment banking where, over the next 15 years, he worked for Robert W Baird, Panmure Gordon, Bridgewell and Altium. Ian was twice voted techMARK Analyst of the Year and, in 2014, was recognised by Debretts and the Sunday Times as one of the 20 most influential people in the UK Technology sector.



TOM WRENN

ECI

Tom is a Partner at private equity firm ECI and heads their TMT sector team. ECI's recent TMT investments include ATG Media (online marketplace), Wireless Logic (M2M platform), CliniSys (HCIT), Kelvin Hughes (marine navigation systems), XLN Telecom (B2B telecoms), Fourth (SaaS), Ascribe (HCIT) and CarTrawler (online travel platform). Previously, he worked at Close Brothers, where he advised a wide range of private equity and corporate clients on acquisitions and disposals. Tom initially trained as a chartered accountant with Deloitte and has a degree in Physics from Oxford University.